

Ranking	Ranking 2008	Ranking 2007	Company Name	Website	Relevant Turnover (£)	Fees (%)	Firm Size	Sales Size	Branches	Appointed Reps	Investment Business (%)	Mortgage Business (%)	Protection Business (%)	Insurance Business (%)	Pension Business (%)	Notes
1	1	1	Sesame	www.sesame.co.uk	260,000,000	n/a	450	7,500	4	1,953	21	37	20	1	21	
2	2	2	Openwork	www.openwork.uk.com	221,200,000	0	355	2,400	0	1,121	19	24	31	6	20	
3	3	5	Honister Capital	www.honisterpartners.com	125,000,000	6	358	1,539	19	472	45	10	10	5	30	Rebranded following integration of 'The Money Portal', 'Sage Fin Services' and 'Burns-Anderson Plc'
4	8	59	Smith & Williamson	www.smith.williamson.co.uk	103,000,000	76	1,521	271	11	0	92	1	1	0	6	
5	9	10	Positive Solutions Fin Services	www.thinkpositive.com	97,963,000	6	100	0	14	1	35	8	22	5	30	
6	7	6	The Tenet Group	www.tenetgroup.co.uk	92,500,000	n/a	0	0	4	795	n/a	n/a	n/a	n/a	n/a	
7	5	3	HSBC Group	www.hsbc.co.uk	92,000,000	95	2,918	0	23	32	96	0	0	0	4	
8 <sup>[1]</sup>	-	-	JLT Benefit Solutions	www.jltgroup.com	87,600,000	1	42	15	11	1	n/a	n/a	n/a	n/a	n/a	
9	12	26	Intrinsic Group	www.intrinsicfs.com	85,000,000	0	130	0	0	356	15	15	39	4	27	
10 <sup>[1]</sup>	-	-	Rensburg Sheppards Inv M'ment	www.carr-sheppards.co.uk	77,300,000	1	251	1	4	0	n/a	n/a	n/a	n/a	n/a	
11 <sup>[1]</sup>	-	-	Brewin Dolphin Securities	www.brewindolphin.co.uk	70,700,000	0	671	12	48	0	100	0	0	0	0	
12 <sup>[1]</sup>	-	-	Lloyds TSB IFAs	www.lloydstsb.com / legal / private_banking_legal / private_banking_legal.asp	70,000,000	1	46	0	4	0	16	2	2	0	5	
13	10	7	AWD Group Plc	www.awd-gruppe.de	58,800,000	0	0	0	2	91	n/a	n/a	n/a	n/a	n/a	
14	13	14	Lighthouse Group	www.lighthousegroup.plc.uk	54,400,000	0	0	0	3	324	n/a	n/a	n/a	n/a	n/a	
15	4	4	Barclays Bank	www.barclays.co.uk / financialplanning	52,500,000	n/a	3,631	700	12	3	n/a	n/a	n/a	n/a	n/a	
16	14	11	Towry Law	www.towrylaw.com	51,400,000	76	505	118	10	0	60	0	5	0	35	
17	16	-	Bluefin Group	www.bluefingroup.co.uk	50,000,000	0	0	0	1	95	n/a	n/a	n/a	n/a	n/a	Rebranded following integration of 'Thinc Group', 'SBJ Benefit Consultants', 'Orbit Benefits' and 'PIFC' in 2008
18	24	22	Skipton Group	www.skiptonfs.co.uk	46,700,000	6	557	203	10	1	80	1	8	0	11	
19	17	-	UBS Wealth Management (UK)	www.ubs.com / lac	40,000,000	50	93	4	8	0	100	0	0	0	0	
20 <sup>[1]</sup>	-	-	Derbyshire IFS	www.thederbyshire.co.uk	36,000,000	6	41	28	1	0	68	0	20	2	10	
21	18	16	Origen	www.origenfs.com	32,000,000	21	328	123	9	7	n/a	n/a	n/a	n/a	n/a	
22	19	17	Alexander Forbes Fin Services	www.alexanderforbesfs.co.uk	30,800,000	21	396	137	7	2	13	0	11	0	76	
23	21	20	The On-Line Partnership	www.inpartnership-national.co.uk	30,000,000	6	65	45	3	213	30	25	0	15	30	
24	-	18	Montpelier Group	www.montpeliergroup.com	30,000,000	60	27	7	8	n/a	40	10	10	0	35	Reintroduced to 2009 ranking after qualifying information was provided by company.
25	32	37	The Clarkson Hill Group	www.theclarksonhillgroup.co.uk	29,000,000	n/a	68	10	13	96	30	15	22	1	32	
26	25	24	Mercer HR Consulting	www.mercerhr.com	26,000,000	40	64	0	40	0	31	0	14	0	55	
27	29	28	Tilney Bestinvest	www.bestinvest.co.uk	21,000,000	50	15	0	0	0	n/a	n/a	n/a	n/a	n/a	
28	28	29	Foster Denovo	www.fosterdenovo.com	20,224,000	1	120	120	12	0	20	5	15	0	60	
29	27	25	IFG Group	www.ifggroup.com	20,000,000	0	0	0	6	0	n/a	n/a	n/a	n/a	n/a	
30	20	30	The RBS Group IFA	www.rbs.co.uk / microsites / personal / rbs_ifs / index.asp	18,541,171	1	162	0	18	0	85	0	5	0	10	
31	43	36	Cavanagh Group	www.cavanagh.co.uk	17,500,000	21	190	60	10	4	36	6	10	0	48	
32	-	46	Coutts & Co	www.coutts.com	16,900,000	1	80	34	19	0	58	0	9	2	31	Reintroduced to 2009 ranking after qualifying information was provided by company.
33	34	31	Berkeley Morgan Group	www.berkeleymorgan.co.uk	16,500,000	n/a	21	1	10	2	15	4	26	46	4	
34	58	49	Oval Fin Services	www.theovalgroup.com	16,000,000	21	145	125	10	4	35	2	8	0	55	
35 <sup>[1]</sup>	-	-	Halifax IFAs	n/a	16,000,000	2	28	0	1	0	95	0	1	0	4	
36	39	-	PSFM	www.psfm.com	15,500,000	21	165	0	10	0	50	1	9	0	40	
37	37	34	Wesleyan Fin Services	www.wesleyan.co.uk	15,000,000	1	276	0	1	3	10	15	50	20	5	
38	38	33	The Whitechurch Network	www.whitechurchnetwork.com	15,000,000	n/a	239	1	2	164	n/a	n/a	n/a	n/a	n/a	
39	6	9	Hargreaves Lansdown Group	www.h-l.co.uk	14,400,000	60	385	0	4	0	75	0	2	0	23	
40 <sup>[1]</sup>	-	-	Alpha To Omega	www.a2ouk.com	14,265,967	6	18	110	0	50	70	2	5	1	22	
41	42	39	Co-Operative Bank Fin Advisers	www.cbfa.co.uk	14,000,000	5	133	4	0	0	89	0	2	0	9	
42	45	-	Armstrong Watson	www.awfinancialplanning.co.uk	14,000,000	90	22	0	15	0	n/a	n/a	n/a	n/a	n/a	
43	54	54	Mattioli Woods Plc	www.mattioli-woods.com	13,280,000	51	155	6	1	0	1	0	1	0	98	
44	31	27	Park Row Associates	www.parkrow.co.uk	12,900,000	1	50	0	15	0	24	20	27	2	27	
45	49	-	Pension & Fin Consultants	www.pfc.co.uk	12,860,000	0	40	4	1	0	60	4	10	1	25	
46	50	-	Financial	www.financial.ltd.uk	12,856,655	6	488	413	319	316	33	12	21	5	29	
47	51	-	BDO Stoy Hayward Inv Man	www.bdo.co.uk	12,500,000	68	84	2	4	0	0	0	0	0	0	
48 <sup>[1]</sup>	-	-	Thomsons Online Benefits	www.thomsons.com	12,125,000	21	130	7	3	0	0	0	10	0	90	
49	53	-	Cricket Hill Fin Planning	n/a	12,000,000	51	23	9	1	2	10	0	4	0	86	
50 <sup>[1]</sup>	-	-	Peter Ruddy & Partners	-	12,000,000	6	175	25	4	0	65	1	4	0	30	
51	55	-	Chartwell Group	www.privateclient.chartwell.co.uk	10,400,000	6	100	0	3	0	50	20	10	10	10	
52	56	56	Key Retirement Solutions	www.keyrs.co.uk	10,000,000	21	145	8	0	1	0	100	0	0	0	
53 <sup>[1]</sup>	-	-	Tenon Fin Services	www.tenongroup.co.uk	9,300,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
54	59	50	The Fry Group	www.thefrygroup.co.uk	9,200,000	20	21	2	4	0	93	0	2	0	5	
55	60	51	Citygate Money Managers	www.citygategroup.co.uk	9,000,000	10	21	0	0	9	43	5	12	0	40	
56	-	-	2 Plan	www.2plan.com	8,600,000	6	28	0	4	0	40	10	20	0	30	
57	48	42	Pantheon Group	www.pantheonfinancial.co.uk	8,500,000	15	80	0	2	0	68	5	2	0	25	
58	63	57	Proact Financial	www.proactfinancial.co.uk	8,120,000	10	25	1	15	2	83	1	2	0	14	
59	-	58	LEBC Group	www.lebc-group.com	8,100,000	10	51	1	18	0	33	2	11	1	53	Reintroduced to 2009 ranking after qualifying information was provided by company.
60	64	60	Chelsea Fin Services	www.chelseafs.co.uk	7,750,000	0	14	0	1	0	95	0	0	0	5	
61	65	64	Vantis Fin Management	www.vantisplc.com	7,500,000	76	72	29	9	0	34	2	7	0	48	
62	66	61	Kellands Bristol	www.kelland.co.uk	7,350,000	15	15	0	8	0	82	2	10	0	6	
63	67	62	Julian Harris Fin Consultants	www.julianharris.net	7,300,000	10	20	0	1	12	44	27	9	0	15	
64	73	68	Medical Money Management	www.medicalmoneymangement.co.uk	7,180,000	1	82	37	7	0	29	3	21	13	34	
65 <sup>[1]</sup>	-	-	Beckett Inv Management	www.beckettinvest.com	6,825,000	n/a	0	0	2	0	n/a	n/a	n/a	n/a	n/a	
66	72	65	Francis Townsend & Hayward	www.ftfhs.co.uk	6,500,000	21	8	4	1	0	23	5	7	0	65	
67	74	69	Premier Fin Protection	www.ppfifa.co.uk	6,200,000	6	39	3	3	3	30	11	25	6	28	
68	80	75	Yorkshire Inv Consultants	www.yig.co.uk	6,200,000	21	113	32	5	4	60	3	10	2	25	
69	68	84	Morgans	www.themorgangroup.co.uk	6,000,000	1	85	3	4	1	10	10	10	30	40	
70	76	-	Newell Palmer Group	www.newellpalmer.co.uk / site / home	6,000,000	1	70	0	4	2	65	5	10	0	20	
71	69	63	First Trust IFAs	www.firsttrustbank.co.uk	5,886,000	1	57	37	78	0	35	0	61	0	4	
72	81	76	PKF Fin Planning	www.pkf.co.uk	5,700,000	6	65	25	18	0	31	1	6	0	62	
73	61	52	Ashley Law	www.ashleylaw.co.uk	5,400,000	n/a	73	4	78	0	n/a	n/a	n/a	n/a	n/a	
74	71	70	Helm Godfrey Partners	www.helmgodfrey.com	5,400,000	21	49	28	10	1	23	1	13	0	54	
75	77	71	PI Financial	www.dixonoutcliffe.com	5,234,271	1	9	94	54	16	24	17	28	6	25	
76	70	67	HFM Columbus Group	www.hfmcolumbus.com	5,200,000	21	59	19	2	0	60	5	5	0	30	
77	90	-	City Asset Management Plc	www.city-asset.co.uk	5,000,000	76	51	7	2	1	75	0	5	0	20	
78	99	87	Greystone Fin Services	www.greystonefs.co.uk	5,000,000	6	58	18	2	1	40	10	5	5	40	
79 <sup>[1]</sup>	-	-	Lifetime Wealth Management	www.lifetimewealth.co.uk	5,000,000	1	76	59	3	0	10	25	40	5	20	
80	89	-	James Brearley & Sons	www.jbrearley.co.uk	5,000,000	90	32	1	8	0	97	0	0	0	3	
81	87	-	Rowan Dartington & Co	www.rowan-dartington.co.uk	5,000,000	30	54	1	5	0	100	0	0	0	0	
82	88	79	M2 Financial	www.m2financial.co.uk	5,000,000	50	30	2	3	0	n/a	n/a	n/a	n/a	n/a	
83	92	80	Rowan & Co Capital M'ment Plc	www.rowanplc.com	4,850,000	77	31	6	4	1	78	10	5	0	7	
84 <sup>[1]</sup>	-	-	Clifton Asset Management	www.cliftonasset.co.uk	4,800,000	51	65	25	1	0	5	1	4	0	90	
85	100	88	Berkeley Burke & Co	www.bbgroup.co.uk	4,600,000	21	65	58	2	4	41	1	10	0	48	
86	97	94	Alan Steel (Asset Management)	www.alansteel.com	4,500,000	6	40	2	1	0	60	0	2	0	38	
87 <sup>[1]</sup>	-	-	Best Practice Group	www.bpifa.co.uk	4,290,000	0	46	0	5	47	n/a	n/a	n/a	n/a	n/a	
88 <sup>[1]</sup>	-	-	English Mutual Holdings	www.englishmutual.com	4,200,000	6	20	45	6	17	30	10	20	0	40	
89	84	74	Buckles Inv Services	www.buckles.ltd.uk	4,097,814	1	105	40	1	1	53	3	13	1	30	
90	93	81	Investors Planning Associates	www.investorsplanning.co.uk	4,000,000	1	42	41	25	2	70	5	10	0	15	
91	95	78	Chadney Bulgin	www.chadneybulgin.com	4,000,000	6	50	22	1	1	50	24	3	3	20	
92 <sup>[1]</sup>	-	-	Virtual Net Europe Plc	www.vneurope.com	4,000,000	1	11	60	1	66	44	10	15			