

Award	In-house legal teams	Originality	Leadership	Impact	Total innovation score	Comment
Standout	MassMutual	9	10	7	27	The legal team has searched for patentable ideas across the business of the life insurance group to turn these into potential revenue generators. A total of 196 patents are pending, with one or two approved each month.
Standout	IBM and IBM Watson Cognitive Legal	9	8	8	25	The teams were instrumental in helping its software and services business develop Outside Counsel Insights, a tool that can save companies up to 33 per cent of their external legal spend through auditing invoices.
Highly Commended	BMO Financial	7	8	7	22	The team ran competitions and "idea incubator" initiatives across the department to identify, design, and test new products for the business including loans, trading agreements and corporate entities.
Highly Commended	Local Initiatives Support Corporation	7	7	8	22	The not-for-profit body created a vehicle to secure new sources of funding for community development projects, including support for school students and cheap housing in deprived areas.
Commended	BT Americas	6	7	7	20	The team has changed the way it delivers its contracting services to the telecoms business, standardising general and technical contract terms so that price is the focus of commercial negotiations with large enterprises. It has reduced the friction in negotiations and increased the speed of contracting.