

Award	Company	Total/40	Comment
Standout	VMware	36	A focus on operational excellence through investments in new technology, processes and people has delivered a 50% reduction in contract cycle times and \$14m in annual savings while supporting the growth of the virtualisation and cloud infrastructure provider. company and create new business opportunities. The legal team is helping to drive innovation across the company and create new business opportunities.
Standout	The Clorox Company	35	A proactive approach to managing risks has protected the company from litigation and enhanced its reputation. The legal team plays an influential role fostering diversity within the company and the wider profession, and is changing the way it partners with outside law firms.
Highly Commended	CSX	34	A litigation and community engagement strategy dramatically cut the number of claims made against the transportation company. Resources have been redirected to help train first responders, improve safety standards, and lobby for tort and regulatory reform.
Highly Commended	Hearst Corporation	34	Lawyers have won several important First Amendment cases and are supporting early-stage companies with female CEOs through the HearstLab programme. The team has built its own machine learning tool, "Charlotte", to create non-disclosure agreements, and support complex litigation and M&A due diligence.
Highly Commended	Victaulic	33	Implemented a "virtual law" model that allows the in-house team of five lawyers to manage a wide range of matters through close relationships with external lawyers in 120 countries while using value based billing.
Highly Commended	Legal Services Branch, Ministry of Justice, Province of British Columbia	32	Negotiated terms for British Columbia to be the first sovereign issuer of "Panda" or onshore Chinese renminbi denominated bonds. The deal opens the way for foreign governments to gain access to the third largest bond market in the world and an important source of liquidity.
Highly Commended	Molson Coors Brewing Company	32	The in-house team applied technical legal expertise and creativity to structure and lead a series of high value M&A deals, including the \$12bn takeover of MillerCoors from its joint venture partner SABMiller.
Highly Commended	Peabody Energy	32	Restructured the legal department to support the company's shift from coal to clean energy. A legal chief technology officer is helping the company take clean technologies to market, and lawyers now actively engage with environmentalists and policy groups.
Commended	FS Investments	31	Created legal structures for new products that give retail and individual investors access to alternative assets and investment strategies formerly available only to big institutional investors. The team has reduced legal spend, created a searchable contracts management database, and digitised its investment prospectuses.
Commended	Medley	31	A legal team formed in 2013 is creating innovative products for the asset management company, including a hybrid interval fund, Sharia compliant vehicles and risk retention products.
Commended	National Collegiate Athletic Association	31	The legal affairs team advises on a broad range of policy and governance matters. Through an active approach to communicating legal issues with the wider public, it is rebuilding trust and protecting the organisation and members' reputations.
Commended	Archer Daniels Midland Company	30	Created a newly centralised legal department for the Fortune 50 food company. Reduced spend by establishing a law firm panel and hiring specialists to bring more work in-house. Implemented a new matter management system, work assignments and compliance exercises.
Commended	Unilever North America	30	Implemented a new legal strategy, guides and training to empower the business to make legally informed decisions without a full legal review. The strategy has helped the company send products to market faster and remain competitive.