

## FT .COM Asia-Pacific Innovative Lawyers 2017: Legal Expertise - Enabling Business Growth (Asia-Pacific headquartered)

Award	Firm	Originality	Rationale	Impact	Total innovation score	Comment
Standout	MinterEllison and Gilbert + Tobin	8	9	8	25	When the Australian Competition and Consumer Commission blocked Sea Swift's merger with Toll Marine Logistics, the firms took it to the competition tribunal and provided a convincing rationale that the merger should be allowed as it would benefit the public. It has influenced Australian thinking on merger clearance and helped to establish the use of the tribunal as a viable route, particularly for instances where the public interest is at stake.
Standout	Cyril Amarchand Mangaldas	7	9	7	23	The firm persuaded the Competition Commission of India that Sony's acquisition of Ten Sports Network, which effectively created a duopoly, would not be detrimental to the sports broadcasting market.
Standout	Mori Hamada & Matsumoto	8	8	7	23	The firm created an efficient integration structure and process for GCA, the Japanese investment bank, and UK-based investment bank Altium, which meant neither party had to pay capital gains tax in the UK and Japan.
Highly Commended	King & Wood Mallesons	7	8	7	22	In one of the largest public deals of 2016, the firm acted for Apex Technology, the Chinese ink cartridge maker, in its acquisition of Lexmark International, the US print provider. Lawyers were pivotal in designing the multi-layered transaction, obtaining both People's Republic of China and US regulatory approval in a tense geopolitical environment.
Highly Commended	Gilbert + Tobin	7	7	7	21	The firm helped to create a new takeover structure to allow Qube, the Australian logistics company, to acquire Asciano's ports business while pre-empting potential competition concerns.
Highly Commended	Rajah & Tann Singapore	7	7	7	21	When lawyers helped Marvellous Glory Holdings acquire China Minzhong Food, they provided a new approach for an acquirer that wanted to privatise its targets and meet the 90 per cent share threshold required by Singaporean regulations.
Highly Commended	Yulchon	6	7	8	21	Lawyers helped their client, Mirae Asset Financial Management, which was then the 6th largest securities firm in Korea, bid for, and acquire, Daewoo Securities for \$2.15bn, acting in a broad advisory capacity as the client did not instruct financial advisers.
Commended	LNT & Partners	7	7	6	20	Lawyers overcame local Vietnamese regulatory hurdles to structure a deal, which enabled Aeon Financial Service, the Japanese company, to acquire a local finance business. This was the first time a foreign investor has bought a wholly Vietnamese-owned finance company.
Commended	WongPartnership	7	7	6	20	The lawyers advised Citic, the private equity firm, on its acquisition of Biosensors International Group, the first amalgamation of a company primarily listed on the Singapore stock exchange.
Commended	WongPartnership	7	7	6	20	Using an offer implementation agreement, unusual in Singapore, the firm enabled CMA CGM, the French container shipping group, to acquire Neptune Orient Lines in a way that managed the long time period from sign to close and met multiple regulatory hurdles in different jurisdictions.
Commended	Shardul Amarchand Mangaldas & Co	7	6	6	19	The firm enabled its client, private equity firm Blackstone, to take a controlling stake in Mphasis, the Indian technology company, introducing the concept of liquidated damages when the seller refused to agree to break fees.